



2020

EVENT GUIDE

FRANCHISE
EXPO
SOUTH

FEBRUARY 20-22, 2020
THE MIAMI BEACH CONVENTION CENTER

FranchiseExpoSouth.com



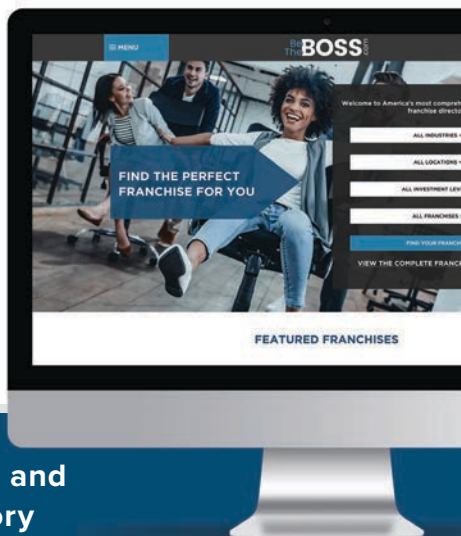
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David Barr

Chair, International Franchise Association

Chair, PMTD Restaurants

Welcome to Franchise Expo South

This great event, sponsored by the International Franchise Association, features some of the most interesting and exciting brands franchising today.

As a franchisee, I know firsthand the value and benefit that franchise ownership can provide.

Franchising has made the dream of small-business ownership come true for hundreds of thousands of entrepreneurs. It provides the flexibility and responsibility of business ownership with the tried-and-true processes, reputation, and marketing of an established brand.

In fact, America's 733,000 franchise establishments support nearly 7.6 million direct jobs and \$674.3 billion of economic output for the economy. Here in Florida, over 47,000 franchise businesses provide jobs, goods, and services for the state. It's no wonder that 80% of Floridians have a favorable view of the family-owned franchises in their neighborhoods.

IFA members exhibiting at Franchise Expo South represent franchise companies in categories ranging from restaurants to gyms, and hair care to auto repair. At Franchise Expo South, there is something for everyone interested in owning their own business.

Franchising can be a very rewarding career path, but like any business, it requires hard work and careful attention to details. It's important to learn as much as you can about the brands and opportunities before deciding whether or not to invest in franchise ownership. I encourage you to take advantage of the workshops and seminars conducted in conjunction with the Expo and visit the IFA booth to speak with our experts about how franchising might work for you.

On behalf of the International Franchise Association: enjoy the Expo and good luck!

Sincerely,

David Barr
IFA Chair
Chair, PMTD Restaurants

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MFV
expositions

COMEXPOSIUM

Sheila Fischer

Vice President
MFV Expositions

Welcome!

On behalf of MFV Expositions and the International Franchise Association, welcome to Franchise Expo South and congratulations on taking the first step toward being in business for yourself, but not by yourself.

Franchising has become one of the fastest and most lucrative routes to business ownership. This expo is the perfect opportunity to learn about hundreds of proven franchise brands and many exciting, emerging concepts.

How do you find the perfect fit? Attend in-depth workshops and seminars moderated by industry experts who will give you the tools you need to make an informed decision and find the franchise that's right for you.

Thank you for attending Franchise Expo South and we look forward to hearing your business ownership success story.

Sincerely,

Sheila Fischer
Vice President



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Show Dates:

February 20-22, 2020

Show Hours:

Thursday 10:00 a.m. – 4:00 p.m.

Friday 10:00 a.m. – 4:00 p.m.

Saturday 10:00 a.m. – 4:00 p.m.

Admission:

US \$20

(Accompanied children under the age of 18 are admitted free)

International Franchise Association:

Located on the show floor in Booth #103

Show Management Office:

Located on the show floor in Booth #260

First Aid & Medical Treatment:

An EMT will be available at the Convention Center during open show hours. Ask any security guard for assistance. In case of emergency, notify Show Management.

Soliciting/Canvassing:

Canvassing or soliciting is strictly prohibited. The display or distribution of handbills, flyers, or other articles, with the exception of exhibitors in their booth, is strictly prohibited. Solicitors will be escorted off the show floor.

Show Management

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- Linda Thompson • REGIONAL SALES MANAGER
- Dana Stein • REGIONAL SALES MANAGER
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- Kelly Decker • MARKETING MANAGER
- Maryjane Tarabocchia • EVENT MARKETING SPECIALIST
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- Charlene Tansey • CONTROLLER
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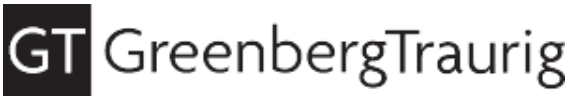
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In-Depth Workshops

Get The Education You Need To Succeed From the People Who Know It Best

The Franchise Expo South provides a comprehensive learning program led by the foremost experts in the franchising industry. Workshop Sessions are an in-depth look at the issues facing franchising today, and are offered for current and prospective franchisees and franchisors.

Franchising Your Business

THURSDAY, FEBRUARY 20, 2020 • 12:00 PM - 2:30 PM • Room H

Presented by: Steve Beagelman, CFE, CEO and Founder, SMB Franchise Advisors and Adam Siegelheim, Esq., Shareholder, Stark and Stark

This workshop is ideal for business owners interested in franchising or those simply looking to determine if franchising is the right growth option. It will help business owners understand whether they have a business that is franchisable and the components necessary for a successful business to franchise. Attendees will also gain a thorough understanding

of the process of franchising, including necessary resources, costs, and personnel needs. Discussions will include the advantages and disadvantages of franchising and will provide a framework for business owners to understand whether franchising is the best strategy to reach a company's future expansion goals.

(Separate Fee Required)

WEB 2.0: SOCIAL NETWORKING + DATA IN FRANCHISING

FRIDAY, FEBRUARY 21, 2020 • 9:00 AM - 12:30 PM • Room H

Presented by: Lee Plave, Partner, Plave Koch PLC, Marisa Faunce, Partner, Plave Koch PLC, and Theresa Huszka, CFE, Senior Consultant, MSA Worldwide

This session will delve into how franchisors and franchisees can protect their brand while making the best use of social networking sites. Among other things, this session will explore some of the do's and don'ts of setting up social networking sites for an entire system, addressing rogue franchisees and licensees who set up

their own sites, and establish a system-wide strategy and policy for social networking and social media. This session will also explore data collection, use, and protection in franchise companies. Finally, this session will address using online tools to manage and enhance your company's online franchise development efforts.

(Separate Fee Required)

The A to Z's of Buying a Franchise

SATURDAY, FEBRUARY 22, 2020 • 9:30 AM - 12:00 PM • Room H

Presented by: John P. Hayes, PhD, Titus Franchise Chair, HowToBuyAFranchise.com

If you're looking for a no-nonsense, cut-to-the-quick, show me how to evaluate franchises so that I can buy one that's right for me information . . . this is the workshop you need. This is the perfect workshop for

people who are just getting started with their research, as well as those who are close to making a decision to buy a franchise.

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THURSDAY, FEBRUARY 20

SBA: How We Support Your Business

10:30 AM – 11:30 AM • Show Floor Theater

Presented by: Althea Harris and Maritza Perez, U.S. Small Business Administration

Find out how the U.S. Small Business Administration helps entrepreneurs start, grow, and succeed in business. Learn about to make your business ideas a reality, the financing options and the support systems available to you.

The Basics of Developing a Franchise System

10:30 AM – 12:00 PM • Room: F

Presented by: Theresa Huszka, CFE, Senior Consultant, MSA Worldwide

For long-term success a franchise must be a win-win for both the franchisor and franchisee. This seminar will explore how to create a franchise program that really works for both the franchisor and the franchisee, how to recruit franchisees that believe in your concept and who will be an asset to the franchise system and how you can establish a strong relationship with your franchisees based on open communications and trust.

How To Turn Your Retirement Funds into Start-Up Dreams

11:30 AM – 12:30 PM • Room: G

Presented by: Adam Bergman, IRA Financial

The ROBS Solution, or the Rollover Business Start-up, is IRS and ERISA approved. It allows you to invest retirement account funds into a new franchise. You can use funds from a Traditional 401(k) or IRA to purchase a new or existing franchise tax and penalty-free. The ROBS arrangement involves rolling over a prior IRA or 401(k) plan account into a newly established 401(k) plan, which a start-up C Corporation business sponsors. If you're an entrepreneur, you'll benefit by using the ROBS retirement option.

Navigating the Buying Process: What to Know Before You Invest

12:00 PM - 1:00 PM • Show Floor Theater

Presented by: Evan Goldman, Partner, A.Y. Strauss LLC

Prospective franchisees will learn the ins and outs of buying a franchise. Attendees will learn what to think about when buying a franchise, what to look for in an FDD, how to prep for life as a franchisee and the overall how to survive the franchise relationship.

WORKSHOP: Franchising Your Business

(Separate fee required)

12:00 PM - 2:30 PM • Room H

Presented by: Steve Beagelman, CFE, CEO and Founder, SMB Franchise Advisors and Adam Siegelheim, Esq., Shareholder, Stark and Stark

This workshop is ideal for business owners interested in franchising or determining if franchising is the right growth option. Attendees will also gain an understanding of the process of franchising, including necessary resources, costs, and personnel needs. Discussions include the advantages and disadvantages of franchising and will provide a framework to understand whether franchising is the best strategy to reach a company's future expansion goals.

How to Generate More Franchise Leads Through Website Conversion Optimization

1:30 PM - 2:30 PM • Room G

Presented by: Matthew Jonas, President, TopFire Media

Learn how your website should be at the center of a comprehensive franchise lead generation strategy to increase lead flow and improve lead quality.

Franchising for the Hispanic Investor

1:30 PM – 2:30 PM • Show Floor Theater

Presented by: Jesus Aveledo and Jose Torres, Negocios Law Firm

Hispanics and franchises: the franchise business for hispanics entrepreneurs is growing. Investors interested in tapping into this market need to consider a variety of commercial, legal and operational variables to successfully launch and manage a franchise business venture. Come join a panel of experts that will discuss the ins and outs of how to navigate the process of getting into franchise market, including best practices, do's and don'ts and how to avoid costly mistakes.

Training: The DNA of your Franchise System

2:00 PM – 3:30 PM Room F

Presented by: Theresa Huszka, CFE, Senior Consultant, MSA Worldwide and Andrew Seid, Consultant, MSA Worldwide

The replication of a franchise concept is accomplished through effective training programs. These programs not only address franchisees but also convey standards and procedures to field staff, unit level management and employees. This presentation provides an overview of training methods used in franchising ranging from classroom to eLearning and addresses typical content covered for different audiences.

Is Your Business Franchisable?

3:00 PM – 4:00 PM • Room G

Presented by: Mark Siebert, CEO, iFranchise Group

You believe the time is ripe to expand your operation to multiple locations but don't know which strategy is best for you – and internally-managed expansion or franchising. Mark Siebert will explore expansion strategies, the right growth vehicle, and determine if you should consider franchising. This session will offer decision points to help analyze your company's growth options, including raising equity.

FRIDAY, FEBRUARY 21

WORKSHOP: Web 2.0: Social Networking + Data in Franchising (Separate fee required)

9:00 AM – 12:30 PM • Room H

Presented by: Lee Plave, Partner, Plave Koch PLC, Marisa Faunce, Partner, Plave Koch PLC, and Theresa Huszka, CFE, Senior Consultant, MSA Worldwide

This session will delve into how you can protect their brand while making the best use of social networking sites. This session will also explore some of the do's and don'ts of setting up social sites and establish a system-wide strategy and policy. It will also explore data collection, use, and protection. Finally, we'll address using online tools to manage your company's online franchise development efforts.

The Advantages of Buying an Existing Franchise

10:30 AM – 11:30 AM • Show Floor Theater

Presented by: Johnny Sellyn, Head, Franchiseresales.com

Exiting franchisees are part of the life cycle of franchising. Buying an established franchise means that everything is in place and you can hit the ground running with a mature business which has a significant cash flow in place, building from there. You will be benefiting from someone else's hard work and using it as your own starting point to develop the business further.

Top 10 Issues When Expanding To/ From Latin America

10:30 AM – 11:30 AM • Room G

Presented by: Alan Greenfield, Shareholder and Bret Premesly Greenberg Traurig, LLP

Top 10 Issues when expanding to/ from Latin America. Will focus on common issues US franchisors face when expanding into Latin America and Latin American franchisors face when entering the US market.

Structuring and Creating Item 19 Financial Performance Representations

11:30 AM – 12:30 AM • Room F

Presented by: Adam Siegelheim, Esq., Shareholder, Stark and Stark

Each year, more and more franchise companies are including Item 19 Financial Performance Representations in their Franchise Disclosure Document. This seminar will explore the types of information and different structures you can employ when structuring and creating your earnings claim. It will also discuss strategies you can employ during the sales process if you do not have an Item 19.

Franchising vs. Alternative Growth Strategies

12:00 PM - 1:00 PM • Room G

Presented by: Mark Siebert, CEO, iFranchise Group

Are you ready to grow but don't know which strategy is best for you? Franchising is not right for everyone. This seminar will help you understand various growth alternatives and whether franchising should be a part of your long term plan. Alternatives examined will include company-owned growth, business opportunities and licensing, joint ventures, dealers and distributorships, and franchising.

Navigating the Buying Process: What to Know Before You Invest

12:00 PM - 1:00 PM • Show Floor Theater

Presented by: Evan Goldman, Partner, A.Y. Strauss LLC

Prospective franchisees will learn the ins and outs of buying a franchise. Attendees will learn what to think about when buying a franchise, what to look for in an FDD, how to prep for life as a franchisee and the overall how to survive the franchise relationship.

Change Your Money Mindset

1:00 PM - 2:00 PM • Room H

Presented by: Evan Piper, Greater North Miami Chamber of Commerce

Join Evan Piper, Entrepreneur, Speaker and Author as he takes you on his money mindset journey. Evan will lay out the premise of money mindset and help you understand where you learned your own beliefs that created your money mindset. Evan shares strategies that are beneficial to the entrepreneur to start the transformational journey from where they are to an elevated place in their life, career, finances and happiness. This presentation will help start your Money Mindset Journey.

Franchising 101: Exploring the Franchise Model for Aspiring Entrepreneurs, Veterans and Diverse Communities

1:30 PM - 2:45 PM • Show Floor Theater

Moderated by: Matt Wiggins, VetFran Fellow, International Franchise Association

The franchise business model has been a pathway to entrepreneurial prosperity for generations of Americans. Learn from a distinguished panel of franchise professionals what the pathway to franchising looks like, and how you can succeed as a franchisee. This panel also features information on industry programs, access to capital, new opportunities for military veterans and best practices for veterans and diverse communities.

Strategic Growth for The Start Up Franchisor

1:30 PM - 2:30 PM • Room G

Presented by: Michael Einbinder, Esq., Partner, Einbinder & Dunn, LLP and Mackenzie Dimitri, Esq., Litigator, Einbinder & Dunn, LLP

For the start-up franchisor, growing the system can seem like the primary (or only) goal. However, the strategies used to grow the system and how the franchisor effectuates this growth is often just as important as the growth itself. This session will focus on what options are available to the franchisor and will provide practical advice on issues that can affect the franchisor's plan for success.

Getting Ready to Franchise Your Business

2:00 PM - 3:30 PM • Room F

Presented by: Theresa Huszka, CFE, Senior Consultant, MSA Worldwide

Becoming a franchisor can be one of the most important decisions you will ever make in business. However, before hiring a consultant and lawyer to develop your franchise program, you must first understand how ready your concept is to franchise and then determine the appropriate steps to take. This seminar will identify common deficiencies in companies prior to franchising, as well as how to guide you in preparing your company and concept for franchising. This session is also useful for those companies that are about to expand, even if they are not currently considering franchising.

Are You A Perfect Fit for Franchising?

3:00 PM - 4:00 PM • Show Floor Theater

Presented by: John P. Hayes, PhD, Titus Franchise Chair, HowToBuyAFranchise.com

Assuming you're a perfect fit for franchising, you also need to know the type of franchise that will suit you. Franchises come with many variables including investment costs and operational requirements. Spend some time examining your strengths and preferences and lining them up with appropriate franchise opportunities. This session includes a free personality analysis as well as recommendations for the type of franchise you should buy!

Marketing for Franchise Sales

3:00 PM - 4:00 PM • Room G

Presented by: Matthew Jonas, President, TopFire Media

Franchise lead generation is essential to successful franchise sales. This seminar will teach you how to improve your franchise marketing efforts by leveraging digital age marketing. Topics will include improving lead generation through public relations, social media publishing, search engine optimization, Pay-Per-Click advertising, website design, and inbound marketing.

SATURDAY, FEBRUARY 22

Workshop: The A TO Z'S of Buying A Franchise

(Separate fee required)

9:30 AM - 12:00 PM • Room H

Presented by: John P. Hayes, PhD, Titus Franchise Chair, HowToBuyAFranchise.com

If you're looking for no-nonsense, cut-to-the-quick, show me how to evaluate franchises so that I can buy one that's right for me information... this is the workshop you need. This is the perfect workshop for people who are just getting started with their research, as well as those who are close to making a decision to buy a franchise.

Financing Your Franchise Business

10:00 AM - 11:00 AM • Room F

Presented by: Marisol Cruz, Chief Operating Officer, Business Finance Depot

The first half of this seminar will explain the key steps to prepare your business for underwriting which is a relatively standard process. The second half of this seminar will outline the variety of financial products including SBA Express & 7(a) loans, Equipment Leases, and Alternative financing which can all be used to capitalize a new franchise business. Each slide will be followed with a Q&A session so participants are clear about the information being presented.

Navigating the Buying Process: What to Know Before You Invest

10:30 AM - 11:30 AM • Show Floor Theater

Presented by: Evan Goldman, Partner, A.Y. Strauss LLC

Prospective franchisees will learn the ins and outs of buying a franchise. Attendees will learn what to think about when buying a franchise, what to look for in an FDD, how to prep for life as a franchisee and the overall how to survive the franchise relationship.

Should I Franchise My Business?

11:00 AM - 12:00 PM • Room G

Presented by: Steve Beagelman, CFE, CEO and Founder, SMB Franchise Advisors and Adam Siegelheim, Esq., Shareholder, Stark and Stark

This seminar will review the pros and cons of opening another corporate unit versus franchising your brand for your future growth strategy. We will review franchise industry statistics, the key components of franchising, critical success factors of franchised brands and positioning your brand to attract and appeal to prospective franchisees.

A Day in the Life of a Home-Based Franchise Owner

12:00 PM - 1:00 PM • Show Floor Theater

Moderated by: Janet Harris, CFE, Director of Recruitment, Dream Vacations

Not many people realize you can own and operate a successful franchise from the comfort of your own home. A panel of home-based franchise owners from different industries will discuss the ins and outs of owning a home-based franchise, including how to get your name out there, maximize productivity, leverage your franchisor's resources and more.

The Advantages of Buying an Existing Franchise

12:30 PM - 1:30 PM • Room G

Moderated by: Johnny Sellyn, Head, Franchiseresales.com

Exiting franchisees are part of the life cycle of franchising. Buying an established franchise means that everything is in place and you can hit the ground running with a mature business which has a significant cash flow in place, building from there. You will be benefiting from someone else's hard work and using it as your own starting point to develop the business further.

Minorities in Franchising: Learn how to Start or Grow a Franchise Business

1:15 PM - 2:45 PM • Show Floor Theater

Moderated by: Andre Kay, CEO & Founder, Sociallybuzz

Starting or Growing a Franchise Business. This will be a value-packed informational seminar with top experts in the industry that will provide valuable information on how African-American business owners can market and finance a Franchise business.

A Franchisee's Guide to Reading and Using the FDD

3:00 PM - 4:00 PM • Show Floor Theater

Presented by: Michael Einbinder, Esq., Partner, Einbinder & Dunn, LLP and Mackenzie Dimitri, Esq., Litigator, Einbinder & Dunn, LLP

The FDD may seem intimidating to read and even more challenging to understand. But it does not have to be. In this presentation, we will summarize the information contained within the FDD, identify potential red flags and give you tips on what to consider when negotiating a deal with the franchisor.

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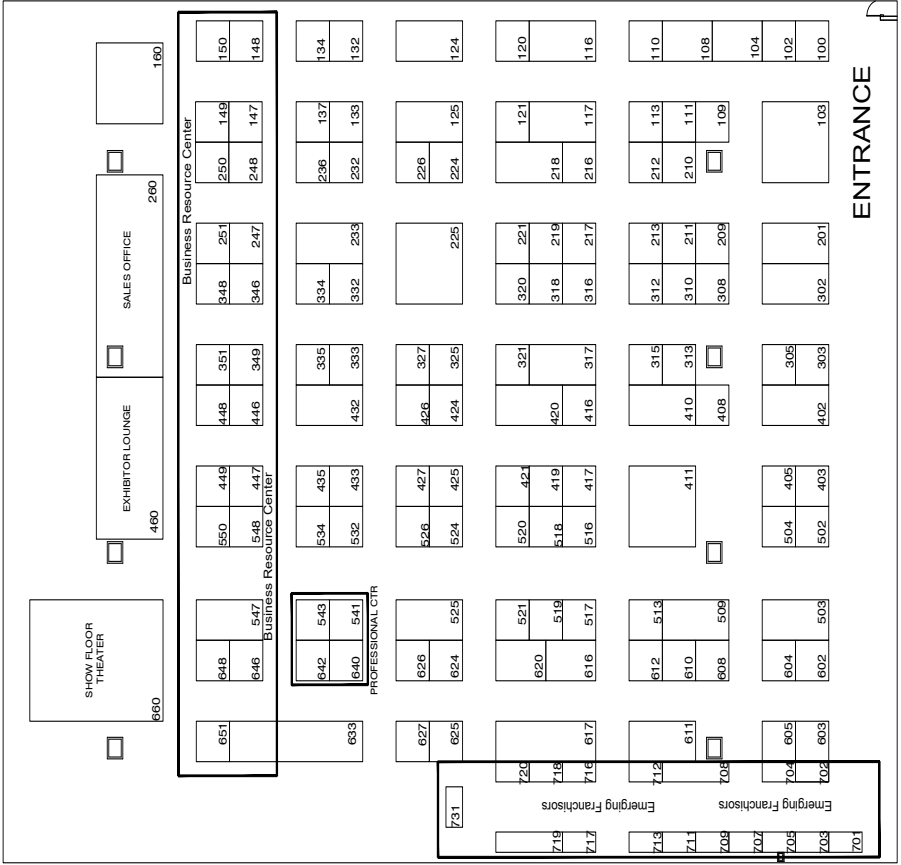
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Robert Cresanti, CFE

President & CEO of the International Franchise Association

INTERNATIONAL FRANCHISE ASSOCIATION • 1900 K St., N.W., Suite 700 • Washington, D.C. 20006
202-628-8000 • info@franchise.org • www.franchise.org

The International Franchise Association

IFA is a membership organization representing over 1,300 franchise brands and 600 supporting suppliers. We are the only organization that promotes, protects and strengthens the franchising business model worldwide. Our members share a common purpose – promote franchising as an effective, efficient and responsible way to do business, to encourage small-business development, entrepreneurship and economic opportunity.

We work in three key areas:

Educational and Networking Opportunities

Throughout the year, IFA hosts leading educational programs and seminars to help members keep abreast of growing trends, legal issues, franchise development tips, relationship building and much more.

The IFA Annual Convention provides four days of education and interaction with colleagues from around the world. The Annual Legal Symposium and the International Bar Association/ IFA Joint Conference provide resources on these specific areas while the IFA Franchise Development Conference help members attract and recruit quality franchise candidates.

Online resources and IFA's monthly magazine, *Franchising World*, help

members connect with the latest news, information and strategies. The weekly IFA Insider email, and IFA SmartBrief, a news summary available three times a week, keep members apprised on up-to-the-minute news and information impacting franchising.

Recognizing the ever-increasing significance of franchise business moving across borders, IFA has made a new commitment to international activities and launched an ambitious program that includes new commercial, educational and research resources for its members. This includes trade missions, study tours, international data collection, educational and matchmaking meetings. IFA's international activities center on providing tools and resources to help IFA's members assess and access opportunities in the global marketplace.

Advocacy and Outreach Programs

IFA is the only organization that represents all segments of the franchise industry working to protect the franchise model from challenges at both federal and state levels. IFA's grassroots network of franchisees, franchisors and suppliers, the Franchise Action Network (FAN), makes IFA an effective advocate for industry issues and concerns.

IFA's strategic initiative VetFran enables members to honor those

who have served our country. More than 640 participating companies voluntarily offer financial incentives for military veterans who are interested in owning their own businesses. On Veterans Day 2014, IFA released a report indicating more than 50,000 veterans have found employment in the franchise industry over the past year and more than 400 veterans have become local franchise business owners in the past year.

The Diversity Institute serves as a key catalyst for promoting and fostering diversity and inclusion within the franchise industry. The institute serves as the home for IFA and the IFA Foundation's diversity and minority programs: education, research, scholarships and liaisons with other national organizations.

Leadership Opportunities and Professional Development

The IFA Foundation's Institute of Certified Franchise Executives is the only continuing education program for professional development that leads to a CFE designation. It is designed to enhance the professionalism of franchising by certifying the highest standards of quality training and education.

IFA provides many opportunities for leadership involvement including serving on its forums, committees or task forces.

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Entrepreneur.

SUPPLIER**5th Avenue Leads, LLC**

Natalie Nutter, CEO/Founder
2770 South Horseshoe Drive, Suite 6
Naples, FL 34104 USA
Tel: 610-871-1651
Email: natalie@5thavenueleads.com

Franchise Leads—we are not a portal. We generate Call Verified & Call Qualified Franchise Candidates, with money interested in your franchise category. We deliver franchise candidates who indicate they meet or exceed your companies' requirements for investment & in available territories. GEO targeted by state/county/zip.

7-ELEVEN
franchiseCase

FRANCHISOR**7-Eleven, Inc.**

Rod Lowe,
Franchise Development Marketing Manager, US
3200 Hackberry Road
Irving, TX 75063 USA
Tel: 972-828-6860
Email: Franchise.Inquiries@7-11.com

AY. STRAUSS

SUPPLIER**A.Y. Strauss**

Evan Goldman, Partner
101 Eisenhower Parkway, Suite 412
Roseland, NJ 07068 USA
Tel: 973-287-0966
Email: egoldman@aystrauss.com

A.Y. Strauss has attorneys in its Franchising and Hospitality practice that assist clients across the U.S. as they navigate the ins and outs of franchising, licensing, non-competes, and other agreements essential to the franchising structure.



Be
The **BOSS**

FRANCHISOR**AMCO Transmissions and Total Car Care Booth #212**

Kim Robinson
201 Gibraltar Road
Horsham, PA 19044 USA
Tel: 615-605-9961
Email: krobinson@aamco.com



AMCO has been the leader of Transmission & Total Car Care for nearly 50 years and is one of the fastest growing names in the \$200 billion automotive market. Rated #1 by Entrepreneur Magazine and ranked #1 28 of the last 30 years. Recession resistant. No experience needed!

Investment Range: \$223,600 - \$330,500
Minimum Capital Required: \$68,500

ACCURATE FRANCHISING INC.

SUPPLIER**Accurate Franchising Inc.****Booth #317**

Brady Lee
2121 Vista Parkway
West Palm Beach, FL 33411 USA
Tel: 561-868-1473
Email: blee@ufgcorp.com

Accurate Franchising is the only known franchise consulting company that owns and operates 9 franchise brands, with over 1600+ locations in 80+ countries. We assist emerging businesses with an A-Z complete turnkey solution to franchising.

**FRANCHISOR****AFA Technology Institute
(Argentine Football Association)****Booth #221**

Alan Akerman, Chief Marketing Officer
Trust Company Complex, Ajeltake Road
Ajeltake Island Majuro, MH96960 Marshall Islands
Tel: 00549114058 1946
Email: aakerman@afatechnologyinstitute.com

AFA Technology Institute is the Master Licensee of AFA (Association of Argentinian Football), allowing anyone to invest in the license to build academies for boys and girls between 6 and 18 years of age with the brand, methodology, values and technology of the Argentinian Soccer style.

**SUPPLIER****Alliance Star Franchise Financing****Booth #147**

Marianne McKinney, President/Owner
P.O. Box 285
Ward, AR 72176 USA
Tel: 870-740-7277
Email: marianne.asff@gmail.com

Alliance Star Franchise Financing is a franchise finance company. We help Franchisees to secure loans for existing, or new startup SBA approved franchise concepts. We offer a free pre-qualification process and we complete your entire loan request package including the business plan, budget projections, etc. 870-740-7277.

FRANCHISOR

Amada Senior Care

Marcos Moura, Chief Development Officer
901 Calle Amanacer, Suite 350
San Clemente, CA 92673 USA
Tel: 949-284-8036
Email: tim.v@amadaseniorcare.com

Ranked in Entrepreneur's 2020 Top 500 brands! With large territories and incredible support, Franchisees average \$1.2MM in gross revenues by their 3rd full calendar year in business (see FDD, Item 19). Amada is the exclusive care provider of the NFL. Ideal concept for experienced business development/sales professionals.

Investment Range: \$87,010 - \$237,054
Minimum Capital Required: \$70,000

Booth #427



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FRANCHISOR

Assisting Hands Home Care

Armando Morales,
Director of International Franchise Development
11010 North Kendall Drive, Suite 100
Miami, FL 33176 USA
Tel: 305-274-6471
Email: sales@assistinghands.com

Assisting Hands Home Care provides a wide variety of medical and non-medical in-home care and assistance to elderly and disabled adults, including homemaker-companion and personal care, skilled nursing, temporary staffing, medical equipment and total care management.

Investment Range: \$80,050 - \$152,000
Minimum Capital Required: \$75,000

Booth #321



FRANCHISOR

American Family Care

Russ Smith, Director of Franchise Development
3700 Cahaba Beach Road
Birmingham, AL 53242 USA
Tel: 603-845-9412
Email: rsmith@afcurgentcare.com

American Family Care Urgent Care provides quick, convenient and affordable walk-in medical care in over 220 locations across the country. The national desire for high quality health care without the wait or high price tag, makes our industry in high demand. No medical experience needed! PRIME TERRITORY AVAILABLE!

Investment Range: \$807,500 - \$1,434,500
Minimum Capital Required: \$550,000

Booth #133



FRANCHISOR

ATC Healthcare

Patrick Rozmus, Director of Business Development
1983 Marcus Ave, Suite E-122
Lake Success, NY 11042 USA
Tel: 516-750-1706
Email: prozmus@atchealthcare.com

Why ATC Healthcare Staffing? For more than 30 years, ATC Healthcare has navigated the nuances of healthcare professional staffing. ATC provides the most qualified healthcare professionals, in a multitude of disciplines to answer a growing need for staffing solutions nationwide.

Investment Range: \$100,000 - \$150,000
Minimum Capital Required: \$100,000

Booth #616

FRANCHISOR

Anago Cleaning Systems

Juan Catoni, Master Franchise Owner
20 SW 27th Avenue, Suite 100
Pompano Beach, FL 33069 USA
Tel: 954-580-0680
Email: juan.catoni@anagocleaning.com

Anago Cleaning Systems has been recently rated by franchiser-ankings.com the #1 Janitorial Franchise. We have been featured in national and local publications. "Our Business is Cleaning your Business."

Investment Range: \$7,000 - \$28,400
Minimum Capital Required: \$1,500

Booth #315



SUPPLIER

Benetrends Financial

Dallas Kerley, CFE, President & CEO
1180 Welsh Road, Suite 280
North Wales, PA 19454 USA
Tel: 866-423-6387
Email: info@benetrends.com

The authority in franchise funding, Benetrends Financial pioneered 401(k)/IRA Rollover funding with our Rainmaker Plan®, enabling entrepreneurs to use their retirement plan to fund a business, tax-deferred and penalty-free. Our other offerings include SBA Loans (97% approval success), and more! Learn more at benetrends.com.

Booth #408



BeTheBoss **SUPPLIER**

BeTheBoss.com

Rob Lancit, Vice-President
208 Harristown Road, Suite 102
Glen Rock, NJ 07452 USA
Tel: 201-881-1624
Email: rob.lancit@comexposium.com

We are America's most comprehensive and informative franchise directory. Search through 100's of opportunities, read articles by the industry's top franchise experts, and communicate directly with the franchise of your choice. If you're looking to get into business for yourself, visit www.betheboss.com!

BigBlue **FRANCHISOR**

Big Blue Swim School

Dennis Campbell, VP Franchise Development
350 North Orleans Street, Suite 9000N
Chicago, IL 60651 USA
Tel: 770-316-7532
Email: franchising@bigblueswimschool.com

Big Blue Swim School's goal is to be a part of life's big moments to help kids develop swim skills (stroke, breath, movement) and life skills (courage, perseverance, hard work). Its real estate footprint, proprietary technology, and proprietary distance-based swimming methodology sets Big Blue up for long-term success.

Investment Range: \$1,787,500 - \$3,646,000
Minimum Capital Required: \$600,000

Big Sky **SUPPLIER**

Big Sky Franchise Team

Tom DuFore, CEO
12850 Highway 9 North, Suite 600-126
Alpharetta, GA 30004 USA
Tel: 855-824-4759
Email: info@bigskyfranchise.com

Franchise your business and grow your brand with Big Sky Franchise Team. Our experienced franchise consultants use proven systems to provide franchise consulting, development, and marketing solutions for businesses of every growth stage. Call for 855-824-4759 for your free franchise consultation.

Booth #260



Body20 **FRANCHISOR**

Body20

Christopher Pina
1881 NE 26th Street, #100-101
Wilton Manors, FL 33305 USA
Tel: 970-313-3603
Email: chris@bodytwenty.com

Body20 studio concept is a rapidly growing franchise model within the fitness industry that provides the combination of state of the art technology, modern personal training and rapid fitness results makes Body20 the franchise opportunity of the decade.

Booth #432

Body Street **FRANCHISOR**

Bodystreet GmbH

Matthias Lehner, Founder & CEO
1605 North 7th Avenue
Phoenix, AZ 85007 USA
Tel: 602-296-4038 / +4989452241528
Email: Matthias.Lehner@bodystreet.de

Busy people throughout the world are looking for an exercise system where one 20-minute workout a week is all it takes. And it's possible—thanks to electrical muscle stimulation (EMS).

Investment Range: \$80,000 - \$150,000
Minimum Capital Required: \$15,000

Bojangles' **FRANCHISOR**

Bojangles' Restaurants

Leigh Ann Stump, Director Franchise Development
9432 Southern Pine Boulevard
Charlotte, NC 28273 USA
Tel: 800-366-9921
Email: lstump@bojangles.com

Bojangles' is a growing restaurant operator and franchisor dedicated to serving high-quality, craveable food including breakfast served All Day, Every Day. Menu items such as made-from-scratch biscuits, hand-breaded bone-in chicken, flavorful fixin's (sides) and Legendary Iced Tea®. 750+ locations and 40+ years' experience.

Investment Range: \$385,500 - \$1,220,750
Minimum Capital Required: \$500,000

Booth #525





FRANCHISOR

Building Kidz School

Booth #403

Sanjay Gehani
303 Vintage Park Drive, Suite 130
Foster City, CA 94404 USA
Tel: 949-282-7304
Email: michaelp@buildingkidz.com



SUPPLIER

Business Exchange

Booth #318

Pamela Labelle, President
1271 Avenue of the Americas, 43rd Floor
New York, NY 10020 USA
Tel: 212-882-1010 / 877-337-1188
Email: info@businessexchange.ca



The Business Exchange offers 3 types of services: we publish the free Business Exchange magazine that connects business owners and franchisors to prospective buyers. We also publish the Commercial Exchange magazine that brings commercial realtors to investors. Lastly, we specialize in lead generation with guaranteed ROI

SUPPLIER

Business Finance Depot

Booth #346

Paul Bosley, Managing Member
7929 Norne Lane
Mount Dora, FL 32757 USA
Tel: 800-788-3884
Email: paul@businessfinancedepot.com



Business Finance Depot secures financing for new and existing franchisees to launch and expand their businesses. We offer SBA Express loans up to \$150K, equipment leases up to \$1M and SBA loans up to \$10MM. We are proud to serve many large existing franchise companies and many new emerging franchise companies.

FRANCHISOR

BusinessKids

Booth #708

Mary Carmen Cabrera
Avenida Insurgentes Sur 1915-702, Guadalupe Inn
Mexico City, 01020 Mexico
Tel: 52-55-5615-9107
Email: direccion@businesskids.com.mx

BusinessKids is a program for very young entrepreneurs, in which they learn to develop business ideas through play. We encourage and build entrepreneurial skills in children in a playful environment, which promotes entrepreneurship, self-esteem, community service, environmental protection, saving and money awareness.

Investment Range: \$15,000 - \$30,000
Minimum Capital Required: \$30,000



Be The BOSS

FRANCHISOR

CareBuilders at Home

Booth #616

Patrick Rozmus
1983 Marcus Avenue, Suite E-122
Lake Success, NY 11042 USA
Tel: 516-750-1706
Email: prozmus@athealthcare.com

Private home care industry is currently one of the fastest growing sectors of the U.S. economy. CareBuilders at Home is the only homecare franchise in America in which the franchisor is the direct employer of the franchisee's caregivers. You can focus on growing your business. We'll do all the rest!

Investment Range: \$98,200 - \$158,300
Minimum Capital Required: \$100,000



SUPPLIER

Concession Nation

Booth #446

Larry Altavilla, Operations Manager
1821 SW 42nd Way
Deerfield Beach, FL 33442 USA
Tel: 888-892-4299
Email: larry@concessionnation.com

Converting step vans into fully customized food trucks and equipping custom built trailers with spectacular commercial kitchens that will propel you to achieve your business visions, as well as, your shot at street food popularity. We have 14 yrs in South Florida as the leader in volume food truck and food trailer sales.



FRANCHISOR

Cora Breakfast and Lunch

Booth #125

Robert Longtin, International Development Lead



16 Sicard Local 50

Sainte-Thérèse, Quebec, J7E 3W7 CANADA

Tel: 888-435-2426

Email: rlongtin@chezcora.com

A well established franchise concept specializing in breakfast, offering guests quality food and service in a warm, family atmosphere.

Investment Range: \$600,000 - \$900,000

Minimum Capital Required: \$400,000



FRANCHISOR

Crêpe Delicious

Booth #232

Oded Yefet, CEO



147 Citation Drive, #30

Concord, Ontario, L4K 2P8 CANADA

Tel: 905-326-2969

Email: oded@crepedelicious.com

We are the largest and fastest growing creperie and gelateria. Our unique concept combines low food costs with excellent site selection to provide our franchisees with the recipe for success. Now with locations spanning across the country, we have achieved international growth with extensive franchise development plans.



FRANCHISOR

Dream Vacations

Booth #218

Janet Harris, CFE



Director, Franchise Development

1201 West Cypress Creek Road, Suite 100S

Fort Lauderdale, FL 33309 USA

Tel: 800-820-2388

Email: Recruitment@wth.com

For 28 years, Dream Vacations has been helping entrepreneurs achieve their dreams. As a part of World Travel Holdings, we are the world's largest seller of cruise vacations. With over 1,300 successful franchisees, we offer the opportunity of a lifetime to start your own travel agency and sell dream vacations.

Investment Range: \$495 - \$8,820

Minimum Capital Required: \$3,500



SUPPLIER

Einbinder & Dunn, LLP

Booth #640

Michael Einbinder, Esq. & Mackenzie Dimitri, Esq.



112 Madison Avenue, 8th Floor

New York, NY 10016 USA

Tel: 212-391-9500

Email: me@ed-lawfirm.com; mld@ed-lawfirm.com

Einbinder & Dunn, a full service business law firm, represents franchisors and franchisees nationwide. Our knowledge of both sides of the franchise model gives us a deeper understanding of the intricacies of franchising law and allows us to apply that knowledge to the advantage of our clients.



FRANCHISOR

Ellianos Coffee Company

Booth #313

Chad Stewart, Franchise Development



426 SW Commerce Drive, Suite 130

Lake City, FL 32025 USA

Tel: 386-755-5828

Email: chad@ellianos.com

Ellianos Coffee Company is a double-sided drive thru speciality coffee franchise. Our motto, "Italian Quality at America's Pace", captures our goal of providing high quality products in an efficient manner. With our simple store operation and effective concept, Ellianos is a prime franchise opportunity!

Investment Range: \$275,300 - \$398,500



FRANCHISOR

Engenius Learning Centers

Booth #717

Mike Flynn, President

1002 Byerley Avenue

San Jose, CA 95125 USA

Tel: 408-495-3800

Email: mcflynn@engeniushlearning.com

Want a career that is both fulfilling and fun? An Engenius Learning Center franchise can help you make a difference in a child's life and not be a slave to your business. Our system is scalable no matter whether you are a solopreneur or owner of a supercenter, we have an offering perfect for you.

Investment Range: \$5,000 - \$20,000

Minimum Capital Required: \$80,000



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Our mission is based on providing affordable, convenient, and professional recovery and wellness services to the communities in which each iCRYO franchise is located. We have created a system that allows you to control your success with easy to operate processes and systems built with our franchisees in mind. We are here to elevate the lives of our franchisees as well as their guests.

www.iCRYO.com



Bob Morgan
President of Franchise Sales
Phone: (337) 304-5429
Email: bob.morgan@icryo.com

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FRANCHISOR
Envirologik

Ron Bender, VP of Franchising
 1816 59th Terrace East
 Bradenton, FL 34203 USA
 Tel: 941-465-1944
 Email: rbender@ebiorg.com

We believe in giving back to help our community, nature & our customers. We believe in making people healthier & safer. We believe in making a difference by eliminating drain line & odor issues & decreasing costs & compliance concerns. We believe in building successful, rewarding, profitable businesses for people like you!

Investment Range: \$104,000 - \$244,000
Minimum Capital Required: \$25,000

FRANCHISOR
Essential Magazines

Arthur Piubeni, Founder & Publisher
 809 W. Riordan Road, Suite 100; 420
 Flagstaff, AZ 86001 USA
 Tel: 970-618-2555
 Email: Publisher@EssentialMagazines.net

Essential Magazines is a luxury lifestyle publication catering to second homeowners and luxury guests in the communities we serve. "More than a magazine; it's a souvenir."

Investment Range: \$35,000 - \$100,000
Minimum Capital Required: \$35,000

Booth #411


Be The BOSS **FRANCHISOR**
Experimax

Jim Muir
 2121 Vista Parkway
 West Palm Beach, FL 33411 USA
 Tel: 561-406-3364
 Email: franchise@experimaxfranchise.com

Experimax is a retail location that specializes in the buy, sell, trade and repair of preowned Apple computers, tablets and cellphone devices with over 100 locations in more than 10 countries worldwide. Recognized as one of the fastest-growing private companies in America.

Investment Range: \$170,000 - \$175,000
Minimum Capital Required: \$49,500

Booth #433

FRANCHISOR
Eye Level Learning Centers

Xavier Kim, VP of Franchising
 4640 Valais Court, Suite 104
 Johns Creek, GA 30022 USA
 Tel: 201-655-2575
 Email: xavier.kim@myeyelevel.com

Eye Level Learning Center is a systematic individualized program which offers a supplemental math & English programs for children ages between 4 to 14. Eye Level offers an innovative and effective learning method in a fun, interactive and exciting learning environment.

Investment Range: \$59,338 - \$126,750
Minimum Capital Required: \$60K Liquid, \$120K net worth

Booth #518


FRANCHISOR
Fast-Fix Jewelry and Watch Repairs

Sam Guagliardo, Franchise Development
 1515 South. Federal Highway, Suite 412
 Boca Raton, FL 33432 USA
 Tel: 800-359-0407 / 561-330-6060
 Email: franchisesales@fastfixfranchise.com

The Fast-Fix brand is based on a unique and proven model: provide convenient, professional jewelry and watch repairs while customers shop. And the best part: franchise owners need NO jewelry or watch experience to become successful. Today, there are more than 150 Fast-Fix franchise locations across 25 states. Join us!

Investment Range: \$150,000 - \$450,000
Minimum Capital Required: \$100,000

Booth #526


SUPPLIER**Franchise Times**

Mary Jo Larson, Vice President & Publisher
2808 Anthony Lane South
Minneapolis, MN 55418 USA
Tel: 612-767-3200
Email: info@franchisetimes.com

Franchise Times is the news and information source for franchising, and the only independent news source in franchising. Original research includes well-respected rankings: the Franchise Times 200+; Fast & Serious, and the Restaurant Franchisee 200.

Booth #425Be The **BOSS****FRANCHISOR****Fully Promoted**

Michael Brugger, President
2121 Vista Parkway
West Palm Beach, FL 33411 USA
Tel: 877-926-2861
Email: frandev@ufgcorp.com

World's largest full-service branded products and marketing services franchise with over 300 locations in more than 10 countries worldwide. Work business hours catering to both the business community and consumers in a clean environment, with minimal staff and inventory. No experience is necessary.

Investment Range: \$50,000 - \$75,000
Minimum Capital Required: \$49,500

Booth #325**SUPPLIER****Franchise Update Media**

Sharon Wilkinson, Sr. Sales & Event Dept.
Office Manager
6489 Camden Avenue, Suite 204
San Jose, CA 95120 USA
Tel: 800-289-4232
Email: sales@franchiseupdatemedia.com

Franchise Update Media (FUM) has been a leader in providing valuable information to franchisors, franchisees and franchise prospects. FUM delivers a combination of conferences, targeted publications and digital properties for the franchise industry. Please visit www.franchising.com

Booth #547**FRANCHISOR****Gideon Math and Reading**

Boston Coppedge
16835 Addison Road
Addison, TX 75001 USA
Tel: 855-344-3366
Email: boston@gideonlearning.com

Gideon Math and Reading is a supplemental education program which focuses on math and reading. Gideon believes, through mastery learning, there are no limits on a child's capacity to learn. We have been family owned and operated since the beginning in 2004. Come by to learn how you can build confidence through mastery!

Investment Range: \$100,000 - \$200,000
Minimum Capital Required: \$100,000

Booth #426**SUPPLIER****Franpos**

Subodh Gupta, Founder & Head of Sales
5 Concourse Parkway, Suite 3000
Atlanta, GA 30328 USA
Tel: 408-898-3217
Email: sgupta@franpos.com

Franpos is the #1 cloud-based franchise POS system to simplify operations, lower costs and increase sales. Trusted by thousands of customers and partners worldwide across retail, quick-service restaurant and beauty industries, Franpos is one of America's fast-growing private companies ranking on the 2019 Inc. 5000 list.

Booth #348**SUPPLIER****Global Franchise**

Paulo Mauro, CEO
201 South Biscayne Boulevard, Suite 1200
Miami, FL 33131 USA
Tel: 855-456-3796
Email: paulo@globalfranchise.net

Global Franchise is a company specialized in the development of franchise systems. In the market since 1987 it has developed more than 500 projects worldwide, contributing to the growth of the franchise system.

Association Member: WFA, ABF

Booth #248



FRANCHISOR

Grease Monkey International, LLC

Booth #104

Lori Schneider

5575 DTC Parkway, Suite 100
Greenwood Village, CO 80111 USA
Tel: 303-308-1660

Email: loris@greasemonkeyintl.com

Grease Monkey-With over 330 centers in the U.S., Latin America & China, Grease Monkey provides Pit Crew Certified maintenance services and makes up the fastest growing quick lube chain in America. Grease Monkey offers a generous VetFran program for veterans.

Investment Range: \$156,695 - \$347,850

Minimum Capital Required: \$60,000



FRANCHISOR

iCRYO

Booth #617

Bill Jones, CEO
14200 Gulf Freeway, Suite 210
Houston, TX 77034 USA

Tel: 832-687-3494

Email: bjones@icryo.com

iCRYO offers an affordable, convenient, and professional franchise system for cryotherapy. We are committed to bringing holistic care to our guests with state of the art equipment and industry leading safety training. We are looking for franchisees who are ready to become part of a booming industry.

Investment Range: \$170,000 - \$550,000

Minimum Capital Required: \$100,000



FRANCHISOR

Griffin Waste Services Franchise

Booth #731

Mike Griffin

402 Old Leicester Highway
Asheville, NC 28806 USA
Tel: 828-273-9544

Email: mike@griffinwaste.com

We offer a simple business model in the stable and necessary waste management industry. We developed our model to utilize convenient sized containers that can be placed most anywhere. This is the business for those who like to "talk trash." We are environmentalist every day.

Investment Range: \$135,000 - \$165,000

Minimum Capital Required: \$60,000



SUPPLIER

IFPG - International Franchise Professionals Group

Booth #550

Red Boswell, President
499 Ernton Road, Suite B9
Parlin, NJ 08859 USA
Tel: 888-977-4374

Email: red@ifpg.org

The International Franchise Professionals Group (IFPG) is a membership based organization that has over 1000 members. Our members consist of franchisors, franchise brokers & consultants, lenders, and other franchise professionals that help potential candidates in the process of buying a franchise.



FRANCHISOR

HomeVestors of America

Booth #504

April Nealey, Franchise Sales

1336 Loma Linda Court
Sarasota, FL 34239 USA
Tel: 678-215-9000

Email: april.nealey@homevestors.com

HomeVestors of America, Inc. the "We Buy Ugly Houses" company, is the ONLY house buying franchise in the U.S., with more than 100,000 houses bought since 1996. HomeVestors® recruits, trains, supports and GENERATES THE LEADS to buy those houses for its 1200+ franchisees.

Investment Range: \$120,000 - \$420,250

Minimum Capital Required: \$120,000



Be The BOSS

SUPPLIER

iFranchise Group

Booth #216

Judy Janusz, Vice President Operations
905 West 175th Street, 2nd Floor
Homewood, IL 60430 USA

Tel: 708-957-2300

Email: info@ifranchisegroup.com

Recently ranked #1 Franchise Advisors by Entrepreneur magazine, iFranchise Group brings decades of experience to franchise planning & implementation. We help businesses assess franchising for their best growth strategies. Visit us @ Booth 216 for a free copy of our book, "Franchise Your Business."

Association Member: CFA





FRANCHISOR

iKids Inc.**Booth #701**

Lois Veguilla, Director of Business Relations & Development
 3701 W. Alabama, Suite 250
 Houston, TX 77027 USA
 Tel: 713-665-5200
 Email: franchise@ikidsinc.com

iKids U is the children's franchise that has it all! From after-school care to enrichment classes, one on one services to camps. iKids U is the perfect balance of work and play for the owner and every child that participates. Educational, recreational, and creative - there is no end to the fun or opportunities at iKids!

Investment Range: \$87,150 - \$103,000
 Minimum Capital Required: \$40,500



FRANCHISOR

Imagine Arts Academy**Booth #420**

Scott Reed
 8360 Rue Bougainville Street
 Montreal, QC H4P 2G1 CANADA
 Tel: 512-421-5563
 Email: scottr@2inspire.com



The tattoo experience, reimagined

FRANCHISOR

inq Tattoos**Booth #719**

Peter Joukov, Co-Founder & COO
 1011 King Street
 Alexandria, VA 22314 USA
 Tel: 703-995-9876
 Email: franchising@inqtattoos.com

Tattoo franchising? Yes please! inq brings tattooing into the 21st century with premium boutiques, clean design, customer service, and technology. inq welcomes new and veteran tattoo customers. Be one of the first to get in on this unique opportunity. Prime territories available.

Investment Range: \$150,500 - \$391,500
 Minimum Capital Required: \$150,500



SUPPLIER

International Franchise Association**Booth #103**

Robert C. Cresanti, President & CEO
 1900 K Street NW, Suite 700
 Washington, DC 20006 USA
 Tel: 202-628-8000
 Email: info@franchise.org



The International Franchise Association is the only national trade association that represents all aspects of the franchise community. Its mission is to protect, enhance & promote franchising and it is the leading source of information about franchising a business or buying a franchise.



SUPPLIER

INUSA**Booth #448**

Diana Rafferty, U.S. Senior Business Developer
 18501 Pines Boulevard, Suite 305
 Pembroke Pines, FL 33029 USA
 Tel: 954-594-6386
 Email: dr@inusateam.com



SUPPLIER

IRA Financial**Booth #132**

Jennifer Dann
 1691 Michigan Avenue, Suite 415
 Miami Beach, FL 33139 USA
 Tel: 305-330-4426
 Email: info@irafinancialgroup.com

IRA Financial Group & IRA Financial Trust Company, founded by top law firm tax & ERISA attorneys, are the markets fastest growing provider of the Rollover for Business Startups Solution. IRA Financial has designed an IRS and ERISA compliant structure for using retirement funds to acquire or invest in a business tax-free!



FRANCHISOR

Ivy Kids Early Learning Center

Booth #416

Amyn Bandali, Senior Vice President
2707 Spring Green Boulevard
Katy, TX 77494 USA
Tel: 281-769-4266
Email: franchise@ivykids.com

Ivy Kids is a family owned and operated early learning franchise which caters to young children from Infant to 12 years old. Ivy Kids uses a proprietary curriculum and teaches science and Spanish.

Investment Range: \$3,000,000 - \$4,000,000
Minimum Capital Required: \$450,000

FRANCHISOR

Jamba Juice

Booth #612

Rani Bhatt
5620 Glenridge Drive NE
Atlanta, GA 30342 USA
Tel: 404-978-4829
Email: rbhatt@focusbrands.com



Founded in 1990, Jamba Juice is a leading restaurant retailer of better-for-you food and beverage offerings, including great tasting fruit smoothies, juices, and teas, hot oatmeal made with organic steel cut oats, wraps, salads, sandwiches, and California Flatbreads™, and a variety of baked goods and snacks.

Investment Range: \$353,100 - \$639,800
Minimum Capital Required: \$350,000



FRANCHISOR

Jani-King International

Booth #509

Sean Ayres, Executive VP
16885 Dallas Parkway
Addison, TX 75001 USA
Tel: 800-526-4546 / 972-991-0900
Email: info@janiking.com



The world's largest Commercial Franchise Opportunity for 50 years. Having over 8,500 unit franchise owners in over 120 regional offices in 10 countries providing services to 60,000 customers. Owners are professionally trained to provide services in all types of commercial & healthcare buildings, casinos & sports venues.

Investment Range: \$16,250 - \$100,000
Minimum Capital Required: \$16,250



FRANCHISOR

Jon Smith Subs

Booth #226

Jim Butler, Brand President
2121 Vista Parkway
West Palm Beach, FL 33411 USA
Tel: 888-971-9465
Email: franchise@jonsmithsubfranchise.com



Jon Smith Subs is a fresh new opportunity with a track record for success, serving high quality subs, right off the grill, overstuffed and piled high with the freshest ingredients, since 1988. Jon Smith Subs is also part of United Franchise Group, a leader in the franchising industry.

Investment Range: \$500,000 - \$600,000
Minimum Capital Required: \$150,000



SUPPLIER

Journey Business Plans

Booth #149

Paul Monson, Managing Partner
407 Lincoln Road, Suite 2K
Miami Beach, FL 33139 USA
Tel: 844-566-7639
Email: paul@journey.com

At Journey Business Plans, we pursue excellence by providing high-end advisory services to our clients. We pride ourselves on the professionalism of our expert team and ability to write franchise business plans individually rather than using business plan software, thereby producing quality documents each and every time.



FRANCHISOR

Kids 'R' Kids Learning Academies

Booth #116

David Vinson, CEO
1625 Executive Drive South
Duluth, GA 30096 USA
Tel: 770-279-7777 / 800-279-0033
Email: david@kidsrkids.com



Kids 'R' Kids Learning Academies provide a secure, nurturing, and educational environment for children ages six weeks to 12 years. With nearly 170 academies in 16 states, Kids 'R' Kids International® is a family-owned and operated organization ranking in the top 3 nationwide for franchised early childhood education centers.

Investment Range: \$4,600,000 - \$5,600,000
Minimum Capital Required: \$460,000

BOOTH 429



AMADA
SENIOR CARE



Only 149 Territories
Left In The US.

AVG. GROSS REVENUES:

3rd Full Calendar Year: **\$1.2MM**

4th Full Calendar Year: **\$1.6MM**

5th Full Calendar Year: **\$2.3MM**

6th Full Calendar Year: **\$4.7MM**

*See Amada Franchise Inc's FDD, item 19, tables 1-6. This ad is not an offer to sell a franchise and it is not directed toward the residents of states in which our FDD is not registered in.

For a list of states, please contact tim.v@amadaseniorcare.com

KLA SCHOOLS FRANCHISE

The Franchise on the Leading Edge!



INSPIRED BY THE REGGIO EMILIA APPROACH



NOW FRANCHISING NATIONWIDE

Why Franchise With Us?

- Proven track record and support systems.
- Inspired by the Reggio Emilia Approach, heralded as the best in the world by Newsweek and CNN.
- State of the art preschool with innovative and modern look and feel.

Jose Ortega

1750 Coral Way Miami, FL 33145

P. 305.912.5521 Ext. 1249

F. 305.397.1977

www.klaschoolsfranchise.com



FRANCHISOR

KLA Schools

Booth #332

Roberto Ortega, Director of Business Development

1750 Coral Way, Suite 301

Miami, FL 33145 USA

Tel: 305-912-5521

Email: rortega@klaschools.com

KLA schools (KLA) is an upscale childcare/preschool center serving children from 3 months of age through age 6. Inspired by cutting edge educational philosophies, KLA's reliance upon the Reggio Emilia approach provides us with a meaningful departure from what has become the standard in American day.

Investment Range: \$592,500 - \$1,700,000.00

Minimum Capital Required: \$300,000



FRANCHISOR

LA Crawfish

Booth #113

David Lee, Director of Franchise Sales

1005 Blalack Road

Houston, TX 77001 USA

Tel: 281-968-8850

Email: dlee@allstarfranchise.com

LA Crawfish is more than just a restaurant franchise. It is a HOT Vietnamese Boil-in-a-Bag Cajun seafood franchise now offering on a limited basis its franchise system in select markets throughout the US. LA Crawfish is consistently listed as one of the top places for Crawfish in Texas. Menu items include shrimp, crab, etc.

SUPPLIER

Lasky Architect P.A.

Booth #646

Scott Lasky, President

3330 NE 34th Street

Fort Lauderdale, FL 33308 USA

Tel: 954-566-5051

Email: scott@laskyarchitect.com

We are your one-stop for all design services. We have over 39 years of experience in all areas of architecture, interior design and engineering. We are licensed in 38 states. Whether you are starting out with one store, refreshing the look of an existing franchise or growing your franchise nationwide, we can help.



FRANCHISOR

Liberty Tax Service

Booth #517

Kelly Wyatt, VP-Franchise Development

1716 Corporate Landing Parkway

Virginia Beach, VA 23454 USA

Tel: 877-245-9774

Email: kelly.wyatt@libtax.com

With low start-up costs and the certainty of taxation providing an enticing and recession-resistant business opportunity, Liberty Tax Service has become the fastest growing international income tax franchise company EVER with over 2800 offices in the U.S. and Canada.

Investment Range: \$58,700 - \$71,900

Minimum Capital Required: \$40,000



LINGA

SUPPLIER

Linga

Booth #148

Onur Haytac, CEO

6201 Lee Ann Lane

Naples, FL 34109 USA

Tel: 866-620-2785

Email: info@bevopos.com



Little Caesars

FRANCHISOR

Little Caesars Pizza

Booth #137

Bryan Ketelhut, Director, US Development

2211 Woodward Avenue

Detroit, MI 48201 USA

Tel: 800-553-5776

Email: USDevelopment@LCEcorp.com

Little Caesars provides franchisee candidates a time-tested system and a simple operating model. Named "Best Value in America," Little Caesars is known for HOT-N-READY Pizza and Pizza Portal Pickup. Franchisees benefit from a comprehensive training program that focuses on all aspects of the business.

Investment Range: \$334,000 - \$1,370,500

Minimum Capital Required: \$250,000





FRANCHISOR

Mad Science**Booth #420**

Shafiq Mina, President
8360 Rue Bougainville, Suite 201
Montreal, Quebec, H4P 2G1 CANADA
Tel: 514-344-4181
Email: info@madscience.org



Mad Science and Imagine Arts Academy by Crayola are leading enrichment providers in science and arts respectively. We deliver unique, hands-on experiences for children that are as entertaining as they are educational.

Investment Range: \$74,000 - \$110,000
Minimum Capital Required: \$75,000



FRANCHISOR

Mahana Fresh**Booth #419**

Patrick Sommer
P.O. Box 3566
Sarasota, FL 34230 USA
Tel: 980-216-0533
Email: patrick.sommer@mahanafresh.com

Mahana Fresh is a value-driven, fast-casual concept, centered on providing fresh, healthy, delicious choices for a high volume of customers. Ultimately, the customer is looking for healthy choices, delivered through a service line, where they are empowered to choose what they want.

Investment Range: \$200,000 - \$600,000
Minimum Capital Required: \$100,000

SUPPLIER

Mandour Construction**Booth #448**

Gabriela Matos Baez, Director of Internal Operations
4564 North Hiatus Road
Sunrise, FL 33351 USA
Tel: 954-580-3662
Email: gbaze@mandourconstruction.com

Mandour Construction is a full-service construction firm specializing in local & national Retail, Restaurant, Commercial and Residential construction based in South Florida. With over 20 years of construction experience including over 20 franchisors as clients, we pride ourselves in being the Franchise Experts.



FRANCHISOR

McDonald's Corporation**Booth #124**

Deb Fisher, New Candidate Manager
US Franchising Strategy
110 North Carpenter Street
Chicago, IL 60607 USA
Tel: 414-651-6966
Email: deb.fisher@us.mcd.com



If you're ready to bring your passion and commitment to our system, McDonald's provides an amazing opportunity to realize substantial rewards. You'll bring your talent and enthusiasm for building a team that focuses on the best possible customer experience - and we'll help you start, sustain and grow a successful business.

Investment Range: \$500,000 - \$5,000,000
Minimum Capital Required: \$500,000



FRANCHISOR

Medcross Healthcare Franchise, LLC**Booth #520**

Homa Puga, Owner
9306 Old Keene Mill Road
Burke, VA 22015 USA
Tel: 703-864-8362
Email: homa@medcrosshealthcarefranchise.com

Medcross franchise owners can help their local communities with a better quality of life for seniors and families. And they can develop businesses they can take pride in calling their own. The vision of Medcross is to offer a broad range of care services to a wide range of clients.

Investment Range: \$95,000 - \$130,000
Minimum Capital Required: \$95,000



FRANCHISOR

Melting Pot**Booth #513**

David Boatright, Sr. Director of
Franchise Development
7886 Woodland Center Boulevard
Tampa, FL 33614 USA
Tel: 813-425-6209
Email: dboatright@frontburnerbrands.com



In the business of making memories for over 40 years, The Melting Pot® is the world's largest fondue franchise restaurant creating an engaging dining experience that turns an evening out into so much more! With over 100 locations open in the U.S., Canada, Mexico and the Middle East.

Investment Range: \$1,404,320 - \$1,824,210
Minimum Capital Required: \$400,000



MFV Expositions

Booth #260

Joseph Cammarato, Event Coordinator
208 Harristown Road, Suite 102
Glen Rock, NJ 07452 USA
Tel: 201-881-1666

Email: joseph.cammarato@comexpodium.com



For over 25 years, MFV Expositions has been bringing franchise concepts together with the most qualified entrepreneurs seeking to own their own business. Our expos help franchisors expand their brand with face-to-face opportunities as well as online directories.



FRANCHISOR

Midnight Cookies and Cream

Booth #620

Nili Spigel, Sales Manager
4970 SW 52nd Street, Bay 324
Davie, FL 33314 USA
Tel: 954-651-8168

Email: midnightcookiesandcream@outlook.com

Midnight Cookies & Cream your first one-stop dessert shop for all of your late-night sweets cravings. Offering a variety of 20 gourmet cookies, homemade ice cream, epic milkshakes, and more.

Investment Range: \$147,550 - \$318,800

Minimum Capital Required: \$150,000



FRANCHISOR

MONSTAR Transmission & Automotive Centers

Booth #302

Paul Eisenberg, Vice President
19370 Oliver Street
Brooksville, FL 34601 USA
Tel: 888-628-9817
Email: fdo@monstar.com

MONSTAR a franchise entering the market with a unique business plan which will enable consumers to develop long-term relationships with our Franchisee to solve their repair problems for the life of their vehicle with an unmatched level of support for the Franchise owner. You'll go far with MONSTAR!

Investment Range: \$250,000 - \$450,000

Minimum Capital Required: \$250,000



MSA Worldwide

Booth #225

Michael Seid, Managing Director
94 Mohegan Drive
West Hartford, CT 06117 USA
Tel: 860-523-4257

Email: mseid@msaworldwide.com



The IFA has acknowledged MSA as "the leading strategic and tactical advisory firm in franchising." We develop franchise systems that our clients can support and grow. From strategy to manuals and training to franchise sales, let us apply our knowledge, resources, and commitment to help you exceed your business expectations.



My Eyelab

Booth #233

Joseph Malmuth, Divisional VP of Franchise Sales
3801 South Congress Avenue
Palm Springs, FL 33461 USA
Tel: 561-612-4580

Email: myeyelab@myfranconnect.com



My Eyelab, a retail brand of Now Optics, which is a leading eye care provider, launched its franchise business in 2016. We are the fastest growing optical franchise in the U.S. Nearly 30 stores have opened nationwide with an additional 65 in various stages of operations and development. Locations available.

Investment Range: \$407,477 - \$585,543

Minimum Capital Required: \$200,000



Nathan's Famous

Booth #316

Erik Mallon, Senior Director Franchise Development

1 Jericho Plaza, 2nd Floor - Wing A
Jericho, NY 11753 USA
Tel: 516-338-8500

Email: emallon@nathansfamous.com



NEW YORK IS ALWAYS A GOOD IDEA, which is why - after over 100 years as one of New York's most famous restaurant brands - anyone can walk into a Nathan's Famous Restaurant anywhere in the world and experience the best of the "Flavor of New York".

Investment Range: \$125,000 - \$1,000,000

Minimum Capital Required: \$250,000



FRANCHISOR

Natural Life CBD Kratom Kava

Jeff Greene, Marketing Manager
2101-3 W Pensacola Street
Tallahassee, FL 32304 USA
Tel: 954-304-0791
Email: gabriel@shopnaturallife.com

Natural Life is a retail chain of wellness stores with certified and knowledgeable staff ready to help and educate our guests. With an extensive selection of natural alternatives, Natural Life carries hundreds of options with a strong focus on CBD, Kratom, and Kava products.

Investment Range: \$75,000 - \$150,000

Minimum Capital Required: \$75,000

Booth #603



FRANCHISOR

Network Lead Exchange

Nicole Kowanetz,
UFG Events and Trade Show Coordinator
2121 Vista Parkway
West Palm Beach, FL 33411 USA
Tel: 561-868-1391
Email: nicolek@ufgcorp.com

Online networking platform that allows business owners and professionals to send and receive referrals and commissions.

Investment Range: \$10,000 - \$15,000

Minimum Capital Required: \$10,000

Booth #236



SUPPLIER

Negocios USA Law Firm

Jesus Aveledo, Director
701 Brickell Avenue, Suite 850
Miami, FL 33131 USA
Tel: 305-350-6872
Email: javeledo@nusalaw.com

Negocios con USA, es una firma De Abogados basada en Miami con representacion en 16 paises, que ha presentado en el mundo durante los ultimos 27 años el reconocido seminario internacional Como hacer Negocios en los Estados Unidos de America. Para mayor informacion de Nuestros servicios visite www.nusalaw.com

Booth #160



FRANCHISOR

Neighborly

Laura Meads, Senior Marketing Coordinator
1020 North University Parks Drive
Waco, TX 76707 USA
Tel: 800-490-7501
Email: franchise@nbly.com

Neighborly® is an international operator of multiple franchise concepts and is the premier provider of services focused on repairing, maintaining and enhancing customers' homes and businesses. Neighborly®, formerly known as Dwyer Group, is a holding company of 21 service brands, 18 of which are franchise brands.

Investment Range: \$50,000 - \$300,000

Minimum Capital Required: \$35,000

Booth #611



FRANCHISOR

Peterbrooke Chocolatier

Scott Nelowet
4339 Roosevelt Boulevard, Suite 400
Jacksonville, FL 32210 USA
Tel: 904-699-3975 / 904-699-3975
Email: snelowet@peterbrooke.com

Peterbrooke Chocolatier is the franchise built on LOVE. Love of Chocolate and Love of who we buy chocolate for! Peterbrooke is committed to increasing the profitability of new and existing franchisees through a multiple revenue stream business model, which provides an excellent work/life balance!

Investment Range: \$212,750 - \$333,500

Minimum Capital Required: \$75,000

Booth #100



FRANCHISOR

Physical Therapy NOW**Booth #421**

Andy Zapata, CEO
12277 SW 130 Street
Miami, FL 33186 USA
Tel: 305-244-5883
Email: azapata@physicaltherapynow.com

Physical Therapy NOW is a recession-resistant business with no geographical constraints. Our owners enjoy an easy-to-operate, low overhead quick return of investment business model while helping people feel great. Our Mission: To create a space for people to connect with our experienced team to celebrate the wellness.

Investment Range: \$150,000 - \$210,000
Minimum Capital Required: \$60,000



FRANCHISOR

Pita Pit**Booth #308**

William Wilfong, VP of Franchise Development
105 North 4th Street, Suite 208
Coeur D'alene, ID 83814 USA
Tel: 208-819-2377
Email: bill.wilfong@pitapitusa.com

Pita Pit is a restaurant franchise with a new and unique approach. The goal is to offer quality, healthy, fresh food – fast! We first opened in 1995 and in recognizing the new trend, we set out on a journey that would see Pita Pit restaurants open across Canada and the US and now throughout the world.

Investment Range: \$197,638 - \$410,277.50
Minimum Capital Required: \$75,000



FRANCHISOR

Pollo Campero**Booth #111**

Travis Edmondson, Director of Franchise Licensing
5420 LBJ Freeway, Lincoln Tower 2, Suite 1375
Dallas, TX 75240 USA
Tel: 972-770-2800
Email: tedmondson@campero.com



FRANCHISOR

Positive Reset Mental Health Care Clinic Booth #702

Belal Ellithy, CEO
10 Auer Court, Suite 6
East Brunswick, NJ 08816 USA
Tel: 732-241-1960
Email: bellithy@gmail.com

Our Medical services business offers specialized mental health services, psychiatric services, behavioral health services, and related counseling and treatment service. The Director of Operations will be responsible for the supervision of the medical professionals and does not to hold professional medical license.

Investment Range: \$150,000 - \$245,000



FRANCHISOR

Premium Painters**Booth #709**

David Rizzo, CEO
9425 SE Federal Highway
Hobe Sound, FL 33455 USA
Tel: 561-632-7499
Email: dave@premiumpainters.com

Premium Painters started offering franchises 6 years ago, with our 11 locations Premium is the franchise to look closely at. Our last franchise opened in Daytona did over \$970,000 first year beating previous one of \$940,000 first yr. Our systems for marketing and building are the finest in the industry.

Investment Range: \$60,000 - \$80,000
Minimum Capital Required: \$55,000

FRANCHISOR

Proteinpro SA**Booth #712**

Maria Andrade, Manager
Km 1.5 Centro Comercial La Piazza, 16-B
Samborondon, 092301 ECUADOR
Email: proteinprosa@gmail.com

Experience the Cora difference!

Looking for multi-unit owners

- Specialized breakfast restaurant
- A successful brand with over 125 restaurants in Canada
- Assistance and ongoing support from an experienced team
- And so much more!



Robert Longtin
1888 435-2426, ext. 230
rlongtin@chezcora.com



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- /// Litigation
- /// Bankruptcy

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First. ///



FRANCHISOR

PuroClean

Booth #410

Tim Courtney, Vice President of
Franchise Development

6001 Hiatus Road, Suite 13

Tamarac, FL 33321 USA

Tel: 855-978-1776

Email: sales@PuroClean.com

PuroClean provides fire and smoke damage remediation, water damage remediation, floodwater removal, mold removal and biohazard clean up to commercial and residential customers. PuroClean has become one of the fastest growing property restoration franchise in the nation.

Investment Range: \$72,765 - \$94,755

Minimum Capital Required: \$70,000



FRANCHISOR

Rakkan Ramen

Booth #210

Manabu Kamatani, COO

359 East 1st Street

Los Angeles, CA 90012 USA

Tel: 213-680-4166

Email: manabu.kamatani@rakkaninc.com

With a traditional Japanese soup stock full of UMAMI, RAKKAN Ramen presents a new ramen experience. We generate UMAMI magic by slowly simmering vegetables and special seaweed to extract the best flavor. We'll serve you a new and healthy alternative of ramen with soup, 100% free of meat or seafood.

Investment Range: \$293,000 - \$897,000



FRANCHISOR

Refresh Renovations

Booth #707

Paul English, CEO

415 South Florida Blanca Street

Pensacola, FL 32502 USA

Tel: 850-332-6131

Email: paul.english@refreshrenovations.com

Refresh is a disruptive, technology-based business transforming the residential renovation market globally. Franchisees don't need to be builders with most of them being business-oriented owner-operators. We offer a business platform that enables our franchisees to create their own design and build construction companies.

Investment Range: \$137,190 - \$197,048

Minimum Capital Required: \$100,000



SUPPLIER

RESOLUTRE

Booth #213

David Simmonds, President & Founder
7320 North Mopac Expressway, Suite 101
Austin, TX 78731 USA

Tel: 512-474-5557

Email: david@resolutre.com

Whether you're a restaurant, full-service salon, or offer fitness solutions to your customers, fulfilling your expansion needs & strategies is a science & an art. From finding superior locations & out-positioning your competition, to improving your bottom line, this is what we do. Meet with us for more details.



SUPPLIER

RevLocal

Booth #548

Emily M. George, Strategic Solutions Manager
4009 Columbus Road SW, Suite 222

Granville, OH 43023 USA

Tel: 740-481-4364

Email: egeorge@revlocal.com

Build a better online presence and reach more customers with personalized digital marketing solutions including local search, paid advertising, review marketing, reputation management and social media. RevLocal partners are paired with a dedicated team who will consult & execute digital marketing solutions on their behalf.



FRANCHISOR

RNR Tire Express

Booth #320

Vince Ficarrota, Vice President, Franchising
13904 Monroes Business Park

Tampa, FL 33635 USA

Tel: 800-449-8744

Email: Vince@RNRtires.com

We offer safe quality tires and custom wheels using our unique "pay-as-you-go" program. At RNR Tire Express "You've Got Options" means a customer has affordable payment options that include our valued Customer Care Package package, all without a large down payment or a credit check.

Investment Range: \$500,000 - \$1,000,000

Minimum Capital Required: \$500,000



Rosati's Pizza

Booth #201

Tim McCarthy, Vice President of
Franchise Development
2250 Point Boulevard, Suite 335
Elgin, IL 60123 USA
Tel: 847-915-9174
Email: tmccarthy@rosatisfranchising.com



Rosati's Pizza is a Chicago-based, family-owned franchise established in 1964. The franchise system currently operates in 15 states, which consists of a combination of 200 Carry Out/ Delivery and full service Sports Pubs. Rosati's provides Chicago-style pizza, Chicago style sandwiches and daily Italian fare.

Investment Range: \$134,200 - \$975,500
Minimum Capital Required: \$80,000

FRANCHISOR

Saladworks

Booth #602

Joshua Liggins, Business Development Manager
100 Four Falls Corporate Center - Suite 600
1001 Conshohocken State Road
West Conshohocken, PA 19428 USA
Tel: 610-825-3080
Email: jliggins@saladworks.com



Saladworks; the nation's first and largest fresh-tossed salad franchise concept operates over 100 franchise locations across the US with 50+ stores in development! Saladworks offers a guilt free, gourmet menu of flavorful salads and complimentary menu items geared toward on-the-go consumers seeking a healthy lifestyle.

Investment Range: \$163,724 - \$452,292
Minimum Capital Required: \$125,000

SUPPLIER

SCORE Miami

Booth #651

Ricardo Casas, Co-Chair
Parlin, NJ 08859 USA
Tel: 305-349-3535
Email: ricardo.casas@scorevolunteer.org



Signal Health Group

Booth #310

Hahn March, President & CEO
3753 Howard Hughes Parkway # 200
Las Vegas, NV 89183 USA
Tel: 800-953-6183
Email: hahnmarch@signalhg.com

Signal Health Group is the leading provider of hospice, medical, and non-medical care for seniors and other loved ones needing assistance to remain in the privacy and comfort of their own home. Our two unique franchise models allow an opportunity for a variety of investment levels with limited capital required upfront.

Investment Range: \$50,000 - \$100,000
Minimum Capital Required: \$30,000 or more



Slim Chickens

Booth #608

Jackie Lobdell
1088 East Millsap Road
Fayetteville, AR 72703 USA
Tel: 630-300-4798
Email: jackie@slimchickens.com

Slim Chickens is known for having the right combination of craveable food, a cool vibe, and that extra touch of southern hospitality. We are perfectly poised for development with the right investors. From site selection through grand opening, our team is with you every step of the way.

Investment Range: \$600,000 - \$1,400,000

SUPPLIER

SMB Franchise Advisors

Booth #519

Steve Beagelman, CEO
132 A Veterans Lane #157
Doylestown, PA 18901 USA
Tel: 267-767-8130
Email: steve@smbfranchising.com



SMB Franchise Advisors work with established brands seeking new and innovative approaches to business as well as individuals who are just beginning to franchise their concept. Committed to delivering exceptional customer service, our team of professionals will help you grow your brand to the next level.



FRANCHISOR

SoBol**Booth #521**

Jason Mazzarone, Owner
185 Waverly Avenue
Patchogue, NY 11772 USA
Tel: 631-419-3470
Email: robin@ownasobol.com

SoBol specializes in Acai bowls, Pitaya bowls, Green bowls and Smoothies. Our Acai blend and homemade granola are just some of the things that set us apart. Our corporate team is with you every step of the way, including training, guidance, support and more. We are #thebetterbowl.

Investment Range: \$125,000 - \$200,000
Minimum Capital Required: \$125,000



SUPPLIER

Sociallybuzz**Booth #349**

Andree Kay, Chief Executive Officer
4581 Weston Road, Suite 163
Weston, FL 33331 USA
Tel: 888-354-1867
Email: info@sociallybuzz.com

Sociallybuzz is a Social Media Management, Campaign and Reputation Company. Named one of the top marketing agencies to help franchises thrive by Entrepreneur magazine. Sociallybuzz is designed to help franchises with simple or advance social media marketing to grow their business.

SUPPLIER

Spadea Lignana, LLC**Booth #541**

Sandee Devine, Client Relations
1315 Walnut Street, Suite 1532
Philadelphia, PA 19107 USA
Tel: 215-525-1165
Email: sdevine@spadealaw.com



With a depth of over a dozen experienced franchise attorneys, Spadea Lignana focuses on the startup needs of new franchisors and emerging brands while also helping new franchisees in reviewing the FDD, retail leases and general business advice for first time business owners. Member of the IFA.



FRANCHISOR

Speedee Oil Change and Auto Service

Lori Schneider, Franchise Development Specialist
5575 DTC Parkway, Suite 100
Greenwood Village, CO 80111 USA
Tel: 720-454-4412
Email: loris@speedeecorp.com

Founded in 1980, Speedee Oil Change & Auto Service is a franchise-based full-service automotive care company headquartered in Greenwood Village, CO. Speedee has built trusted customer relationships based on reliability & professional service & grown to over 150 locations across the US & Mexico.

Investment Range: \$197,305 - \$537,970
Minimum Capital Required: \$60,000



FRANCHISOR

Stefano Versace Gelato**Booth #605**

Stefano Versace, Founder
2607 SW 177 Avenue
Miramar, FL 33029 USA
Tel: 305-548-9743
Email: franchising@gelaterieverpace.com

Stefano Versace Gelato is a fast-growing Italian gelato and coffee chain operating more than 20 stores throughout Florida. Awarded Best Gelato in the world, our gelato is made fresh daily with authentic Italian ingredients! As our goal is spreading gelato tradition in America, we have an extensive franchise development plan.

Investment Range: \$265,000 - \$1,000,000
Minimum Capital Required: \$265,000



FRANCHISOR

Sunsplashed Adventures**Booth #633**

Scott Hendrickson, Owner
41 Elgin Estates View
Calgary, Alberta, T2Z0Y4 CANADA
Tel: 403-861-7800
Email: scott@sunsplashed.com

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JOIN US THIS WEEKEND!

Friday - February 21, 2020

Strategic Growth for the Start-Up Franchisor
When & Where: 1:30 pm - 2:30 pm (Room G)

Saturday - February 22, 2020

A Franchisee's Guide to Reading and Using the FDD
When & Where: 3:00 pm - 4:00 pm (Show Floor Theater)

VISIT US AT BOOTH
640



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Sushi Sake

Booth #516

Angel Aguayo, Founder
7175 SW 47th Street, Suite 206
Miami, FL 33155 USA
Tel: 305-994-7477
Email: franchsie@sushisakemiami.com

THE GREAT GREEK

Mediterranean Grill

FRANCHISOR

The Great Greek

Booth #224

Jim Butler, Brand President
2121 Vista Parkway
West Palm Beach, FL 33411 USA
Tel: 561-567-0258
Email: greatgreek@ufgcorp.com



The Great Greek Mediterranean Grill is a fast-casual restaurant specializing in the popular and growing Greek/Mediterranean food. The Great Greek takes pride in procuring only the freshest ingredients and preparing them daily to make each meal a memorable one.

Investment Range: \$500,000 - \$600,000
Minimum Capital Required: \$180,000



FRANCHISOR

This is it, Inc.

Booth #524

Robert Fix, V.P. Franchise Sales
3400 Peachtree Road NE, Suite 700
Atlanta, GA 30326 USA
Tel: 972-672-9159
Email: robert@thisisitfranchising.com

This Is It! BBQ and Seafood specializes in delicious true Southern, homestyle cuisine, made famous for its national award-winning barbecue rib tips. For over 33 years, this Atlanta-based soul food restaurant chain has been recognized for exceptional hospitality and service paired with freshly made BBQ, seafood and sides.

Investment Range: \$400,000 - \$900,000
Minimum Capital Required: \$300,000



FRANCHISOR

Thrillz High Flying Adventure Park

Booth #225

Robert Cannon, Owner
21 Prindle Lane
Danbury, CT 06811 USA
Tel: 203-942-2585
Email: info@thrillzfranchise.com



Thrillz High Flying Adventure Park is the country's largest – and ONLY! – Indoor Airbag Adventure Park. Our customers get to experience the high flying adrenaline of competing in our unique challenges in a harness-free environment before falling onto our large airbags that are used for movie stunts. Come fly with us!

Investment Range: \$2,003,467 - \$2,967,667
Minimum Capital Required: \$650,000



TEX-MEX GRILL

FRANCHISOR

Tijuna Flats

Booth #108

Eric Taylor, VP, Development
2300 Maitland Center Parkway, Suite 306
Maitland, FL 32751 USA
Tel: 407-619-7726
Email: eric.taylor@tjunaflats.com



We satisfy guests' cravings for bold flavors and colorful experiences, piled high with over-the-top service. We proudly celebrate every person and community in a fast-casual Tex-Mex atmosphere; and provide best-in-class support to our franchisees. A Florida staple, in 2020 we begin our global franchising initiative!

Investment Range: \$679,950 - \$954,000
Minimum Capital Required: \$750,000



SUPPLIER

TopFire Media

Booth #217

Matthew Jonas, President
905 West 175th Street, 2nd Floor
Homewood, IL 60430 USA
Tel: 708-249-1090
Email: info@topfiremedia.com



TopFire Media: award-winning integrated public relations and digital marketing agency, specializing in franchise marketing. We are experts in public relations, SEO, online marketing, website development, social media and more. Visit Booth #216 for a free assessment of your digital marketing needs.

Association Member: CFA



Toro Taxes

Booth #303

Antonia Andrade, Executive Franchise Administrator
1800 East Sahara Avenue, Suite 106
Las Vegas, NV 89104 USA
Tel: 800-867-6829
Email: contactus@torotaxes.com

As the First, Only and Largest Latinx Owned Tax Franchise in America, our footprint currently covers over 200 offices in 23 states across the country. In the tax industry since 1990 and as a franchise since 2007 Toro Taxes is serving the Latinx market which spends 1.7 trillion in goods and services

Investment Range: \$1,750 - \$25,000
Minimum Capital Required: \$1,750



Trustegrity®

Booth #713

Kimberly Alexander, CEO
4994 Lower Roswell Road, Suite 11
Marietta, GA 30068 USA
Tel: 800-878-1976 / 800-878-1976
Email: trustegrity@highachievers.com

Trustegrity® provides a platform for making connections, knowledge-sharing, and collaboration. We are passionate about deep professional relationships built on trust and integrity. We are looking for impact and purpose-driven entrepreneurs who want to become the local business hero in their community.

Investment Range: \$17,500 - \$47,500
Minimum Capital Required: \$17,500

SUPPLIER

U.S. Small Business Administration Booth #648

U.S. Small Business Administration
South Florida District Office
51 SW 1st Avenue, Suite 201
Miami, FL 33130
Tel: 305-536-5838
Email: allthea.harris@sba.gov



UFG Master Partners

Booth #327

Tipton Shonkwiler
2121 Vista Parkway
West Palm Beach, FL 33411 USA
Tel: 713-322-7673
Email: nick@ufgcorp.com

United Franchise Group, consisting of very unique franchise brands, is seeking "master license" candidates for targeted countries around the world. The UFG brands are: Accurate Franchising Inc., Experimax, Fully Promoted, Jon Smith Subs, Network Lead Exchange, The Great Greek and Venture X.

SUPPLIER

Urban League of Broward County Booth #251

Bryan Cunningham, Small Business Development Officer
560 NW 27th Avenue
Fort Lauderdale, FL 33311 USA
Tel: 954-584-0777
Email: bcunningham@ulbcfl.org

The Entrepreneurship Center provides small business owners with the tools needed to grow and develop their business



Venture X

Booth #117

Jason Anderson, Brand President
2121 Vista Parkway
West Palm Beach, FL 33411 USA
Tel: 866-930-4008
Email: franchise@venturefranchise.com

Venture X is one of the first franchise opportunities in the new booming industry of co-working. Our Venture X locations provide freelancers, corporate professionals and everyone in-between, the ideal working conditions that encourage collaboration, creativity, and energy they need to be successful.

Investment Range: \$1,200,000 - \$3,400,000
Minimum Capital Required: \$500,000

FRANCHISOR

Wellbiz

Booth #211

Dan Demolli, VP of Franchise Development
9780 Meridian Boulevard, Suite 400
Englewood, CO 80112 USA
Tel: 303-663-0880
Email: ddemolli@wellbizbrands.com





FRANCHISOR

Wing Zone Franchise Corporation

Booth #120

Hair Parra, COO

2120 Powers Ferry Road, Suite 101

Atlanta, GA 30339 USA

Tel: 954-655-6085

Email: hparra@wingzone.com

Wing Zone is THE destination for flavor! With restaurants in 6 countries and growing, we deliver cravable wings, tenders, burgers with award-winning flavors to Flavorholics™ around the world. See why we are ranked #10 on Fast Casual's 2019 Top 100 Movers & Shakers and come Own the Zone at www.wingzonefranchise.com

Investment Range: \$250,000 - \$400,000

Minimum Capital Required: \$150,000

WIRELESS ZONE

FRANCHISOR

Wireless Zone

Booth #109

Keith Dziki, Executive Director - Development

795 Brook Street

Rocky Hill, CT 06067 USA

Tel: 585-704-7990

Email: Keith.Dziki@WirelessZone.com

Wireless Zone is the largest Verizon franchisor in the U.S. with over 400 locations. Each is dedicated to being a technology center that provides solutions that keep customers connected and productive, offering the latest wireless devices, smart home products, Bluetooth accessories, 5G network, SMB opportunities and more.

Investment Range: \$160,000 - \$394,500

Minimum Capital Required: \$175,000

FRANCHISOR

Woof Gang Bakery

Booth #405

Paul Allen, Director of Franchise Development

7512 Dr Phillips Boulevard, Suite 50-518

Orlando, FL 32819 USA

Tel: 877-558-7328

Email: info@WoofGangBakery.com

FRANCHISOR

Zaxby's Franchising

Booth #312

Tray Doster

1040 Founders Boulevard

Athens, GA 30606 USA

Tel: 706-389-7158

Email: tdoster@zaxbys.com

Since 1990, Zaxby's promise has been to serve delicious chicken fingers, wings, sandwiches and salads in a fun, offbeat atmosphere where we welcome customers as friends. Zaxby's has more than 900 locations in 16 states and is headquartered in Athens, Georgia. Please visit www.zaxbysfranchising.com.

Investment Range: \$369,800 - \$744,200

Minimum Capital Required: \$500,000



FRANCHISOR

Ziebart

Booth #209

Amanda House, Senior Franchise

Development Manager

1290 East Maple Road

Troy, MI 48083 USA

Tel: 248-837-3944

Email: ahouse@ziebart.com

Ziebart, founded in 1959, is the worldwide leader in vehicle appearance, films, and protection services, providing complete car care solutions to customers via a worldwide network of approximately 400 franchise locations, with over 1000 Service Centers in 34 countries.

Investment Range: \$228,200 - \$463,100

Minimum Capital Required: \$150,000



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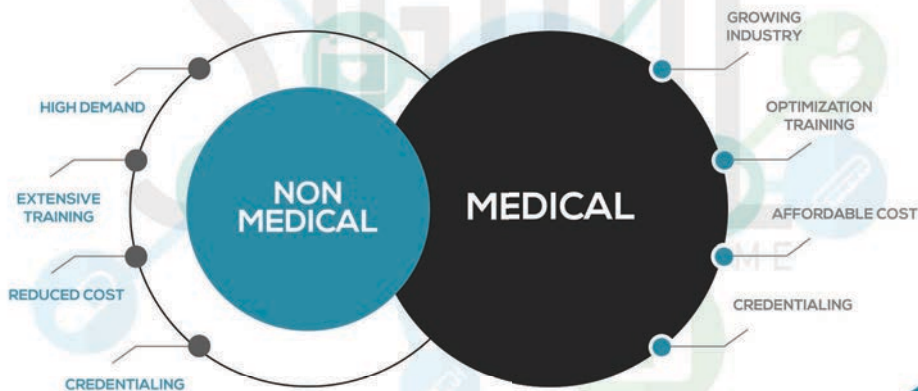
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